



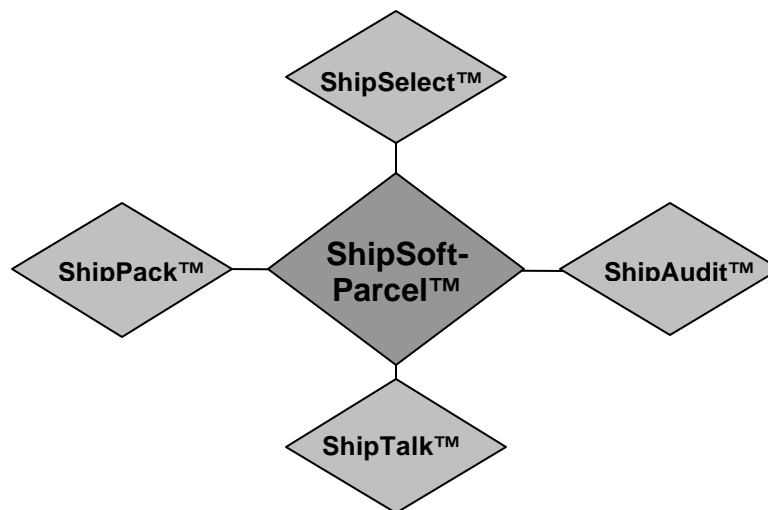
# Parcel Shipping with Varsity

## Overview

Since 1989, Varsity has been a leading provider of multi-carrier transportation management systems (TMS) for companies that ship parcels. Varsity's parcel shipping suite, designed exclusively for the IBM iSeries, is an integrated suite of advanced supply chain execution modules for the most complex small package shipping and auditing requirements.

Varsity's parcel solution automates every step of the small package shipping process—from order entry all the way through to shipment track and trace and report creation. It seamlessly integrates with legacy, ERP, and order entry systems running on the iSeries through standard interfaces maintained by Varsity. Varsity's parcel solution also includes the industry's first iSeries-based auditing package, for those companies that wish to reduce their freight expense even further.

Varsity's parcel shipping suite consists of:



## Varsity's Supply Chain Execution Modules for Parcel

### ShipSoft-Parcel

ShipSoft-Parcel is a complete, integrated transportation management solution that automates the entire small package shipping process. ShipSoft manages the selection of carriers, optimizes shipment pricing, and ensures label and manifesting compliance for major parcel carriers, including Airborne, DHL, FedEx, UPS and the United States Postal Service. ShipSoft also performs additional value-added services such as hundredweight consolidation, generates documents, maintains detailed historical information on all shipments for future reference and reporting, and acts as the controlling application for all other Varsity software modules. By providing an integrated, automated shipping solution, ShipSoft-Parcel enhances customer service, eliminates data entry, and drastically reduces overall shipping costs.

### ShipTalk

ShipTalk is an electronic link to third-party carriers that provides real-time communications and access to delivery status and shipment tracking information. ShipTalk provides up-to-the-minute order status, minimizes late deliveries, and enables efficient supply chain management through pipeline visibility and e-mail alerts messaging.

## Key Benefits

- ◆ Flexible, modular solution allows parcel shippers to select only the functionality they require
- ◆ Enhances customer service at every point of the order fulfillment process
- ◆ Reduces costs by automating the entire parcel shipping process
- ◆ Guaranteed upgrade path provides scalability for growing businesses

## Carriers Supported

### United States Domestic

- ◆ DHL
- ◆ California Overnight
- ◆ FedEx
- ◆ RR Donnelley
- ◆ UPS
- ◆ USPS
- ◆ Generic carriers

### United States Export

- ◆ DHL
- ◆ FedEx
- ◆ United Parcel Service
- ◆ United States Postal Service
- ◆ Generic carriers

### Canada Domestic

- ◆ Purolator
- ◆ United Parcel Service
- ◆ Generic carriers

## Standard ERP Interfaces

- ◆ Assist Cornerstone
- ◆ CommercialWare
- ◆ DST
- ◆ Exeter
- ◆ Friedman
- ◆ HarrisData
- ◆ IBS
- ◆ Infor A+
- ◆ Infor Style 21
- ◆ Infor XA
- ◆ Oracle JD Edwards
- ◆ SAP
- ◆ SSA/BPCS
- ◆ VAI

**ShipPack**

ShipPack, Varsity's pick/pack module, captures item-level detail during the packing process and reconciles packed items against the pick ticket. ShipPack automatically generates ASN 856 (Advanced Shipment Notification), UUC 128 labels and other package documents in the format that consignees require. By providing these compliance tools, ShipPack allows customers to easily conform to consignee requirements, quickly verify accuracy of shipments and avoid routing guide penalties for non-compliance.

**ShipSelect**

ShipSelect automates the carrier selection process for any shipment, based on criteria such as transit time, carrier preference, cost, mode, performance, and carrier service types to select the optimal carrier. This guarantees the user chooses the optimal carrier for every shipment, while conforming to routing guide and business requirements. By performing the carrier selection process upstream, ShipSelect ensures that the customers' shipping requirements are exactly met at the time the order is placed.

**ShipAudit**

ShipAudit, the industry's first iSeries-based freight auditing solution, reconciles actual carrier invoices against anticipated costs in order to prevent payment of over-charges, duplicate bills, or invalid charges. ShipAudit eliminates costly third-party audit and administrative costs by automating the entire freight bill audit process. ShipAudit also measures on-time carrier performance and adjusts payment status on missed deliveries.

For more information regarding the Varsity parcel shipping suite, please contact Varsity at 800.438.SHIP.